

ASX:ALA



monsoon

communications

# Monsoon Twilight Briefing

November

2023





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# Arovella's strengths

## Off-the-Shelf iNKT Cell Platform

Developing off-the-shelf iNKT cell therapies to target blood cancers and solid tumour cancers

## Lead Product Advancing to Clinic

ALA-101, a potential treatment for CD19-expressing blood cancers, progressing to Phase 1 clinical trials, expected to commence in 2024

## Addressing Key Unmet Need

Our iNKT cell platform is well positioned to solve key challenges that hamper the cell therapy sector

## Strong Leadership Group

Leadership team and Board have proven experience in drug development, particularly cell therapies

## Strategic Acquisitions

Focused on acquiring innovative technologies that strengthen our cell therapy platform and align with our focus areas

## Unique Value Proposition

Arovella is among few companies globally developing an iNKT cell therapy platform






# About Cell Therapy



# Cell Therapy has revolutionised blood cancer treatment

CAR-T cells have demonstrated their curative potential in blood cancers



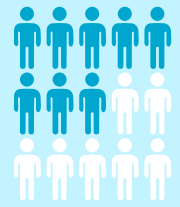
The Cell Therapy market is expected to reach **\$61.2 billion** by 2030<sup>1</sup>



**Cure**  
 CAR-T cells have demonstrated ability to cure haematological cancers



**Strong Sales**



**40-60%**  
 Patients relapse post-CAR-T therapy<sup>2</sup>

Product	Approval Year	2022 Revenue
 <b>YESCARTA</b> <small>(axicabtagene ciloleucel) suspension for IV infusion</small>	2017	US\$1160m <sup>3</sup>
 <b>KYMRIAH</b> <small>(tisagenlecleucel) suspension for IV infusion</small>	2017	US\$536m <sup>4</sup>
 <b>Abecma</b> <small>(idecabtagene vicleucel) suspension for IV infusion</small>	2021	US\$388m <sup>5</sup>

- <https://www.businesswire.com/news/home/20230529005130/en/Global-Cell-Therapy-Market-Report-2023-Advancements-in-Biotechnology-Drives-Growth---ResearchAndMarkets.com>
- Zinzi et al., 2023 Pharmacological Research - 10.1016/j.phrs.2023.106742
- [https://s29.q4cdn.com/585078350/files/doc\\_financials/2022/q4/GILD-Q4-FY22-Earnings-Press-Release-2-February-2023.pdf](https://s29.q4cdn.com/585078350/files/doc_financials/2022/q4/GILD-Q4-FY22-Earnings-Press-Release-2-February-2023.pdf)
- [https://www.novartis.com/sites/novartis\\_com/files/q4-2022-media-release-en.pdf](https://www.novartis.com/sites/novartis_com/files/q4-2022-media-release-en.pdf)
- <https://bioprocessintl.com/bioprocess-insider/therapeutic-class/bms-sees-car-t-sales-rocket-in-line-with-increased-capacity/#:~:text=For%20the%20full%20year%202022,%2487%20million%20the%20year%20prior>



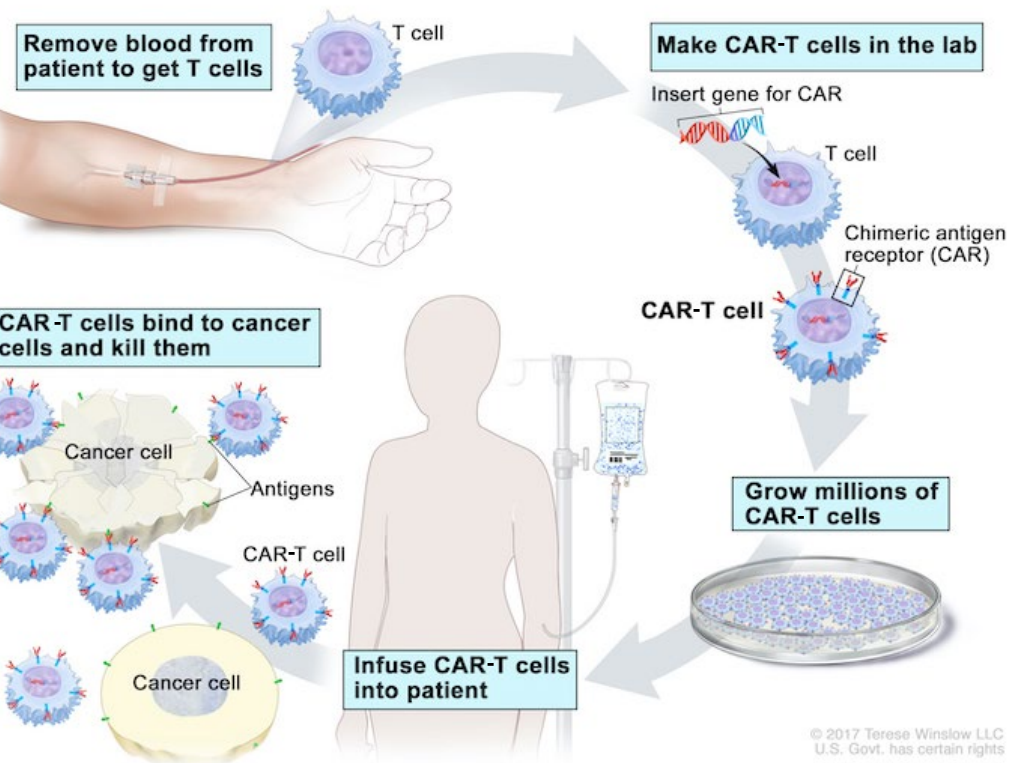
Emily Whitehead - Celebrating 10 years of CAR-T cell therapy

<https://emilywhiteheadfoundation.org/10-years-of-car-t/>



# How original CAR-T cell therapies work

CAR-T cell therapy is personalised medicine



## T cells = immune cell

T cells are a common type of immune cell that fight infections and can help fight cancer.



## T cells from patient 'reprogrammed'

To generate autologous CAR-T cells, T cells are taken from a patient with blood cancer and 'reprogrammed' to produce a Chimeric Antigen Receptor (CAR). The CAR can recognise cancer cells through a target antigen.

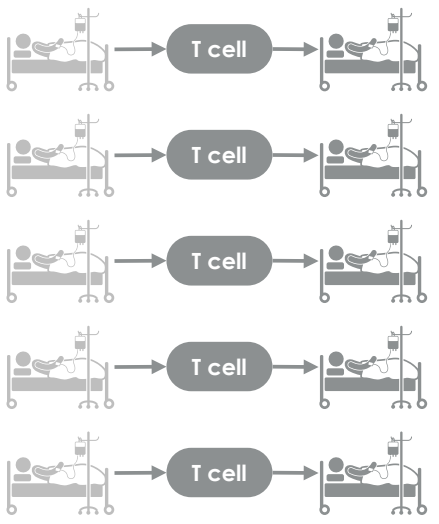


## CAR-T cells find & kill tumour cells

CAR-T cells are administered to the patient to find and kill the tumour cells. Once the CAR binds to a tumour cell, the CAR-T cell is activated to kill the tumour cell.

# CAR-T cell therapies pose challenges

The current supply chain results in very high costs



**T cells must originate from the patient**  
Each manufacturing batch is patient-specific

**Manufacturing & supply chain costs are high**



High drug pricing (>US\$500k per patient)

**T cells can be compromised due to disease**



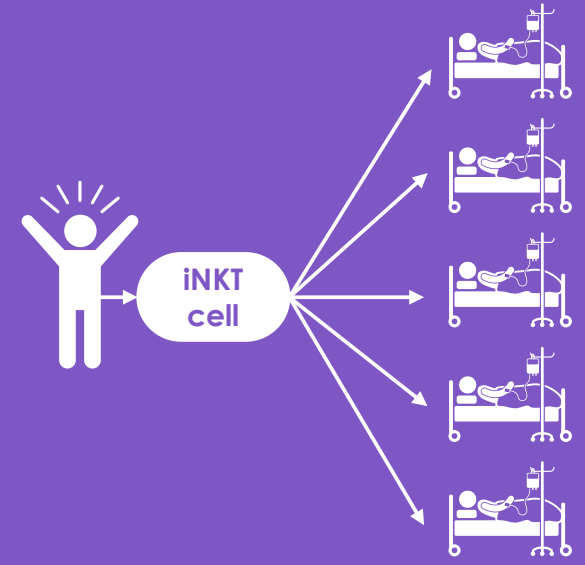
Potential reduction in efficacy

**Limited centres can collect and manufacture**



Limits patient access

Arovella's **off-the-shelf CAR-iNKT** cell platform  
with potential for improved efficacy



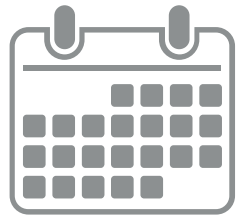
## Allogeneic

A single healthy donor batch = treatment for multiple patients



# CAR-T cell therapies pose challenges

The manufacturing time can block patient access



4-6 weeks manufacturing time

Patient must wait for therapy to be manufactured

**Patient may die waiting for treatment**



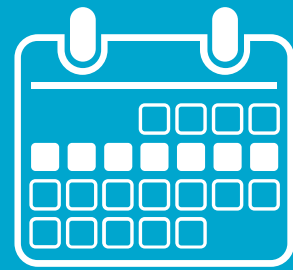
Time is an issue for patients with aggressive disease

**Manufacturing run failures can occur**



Further increasing the time to treatment (and cost)

Arovella's **off-the-shelf CAR-iNKT** cell platform with potential for improved efficacy



**1 week**

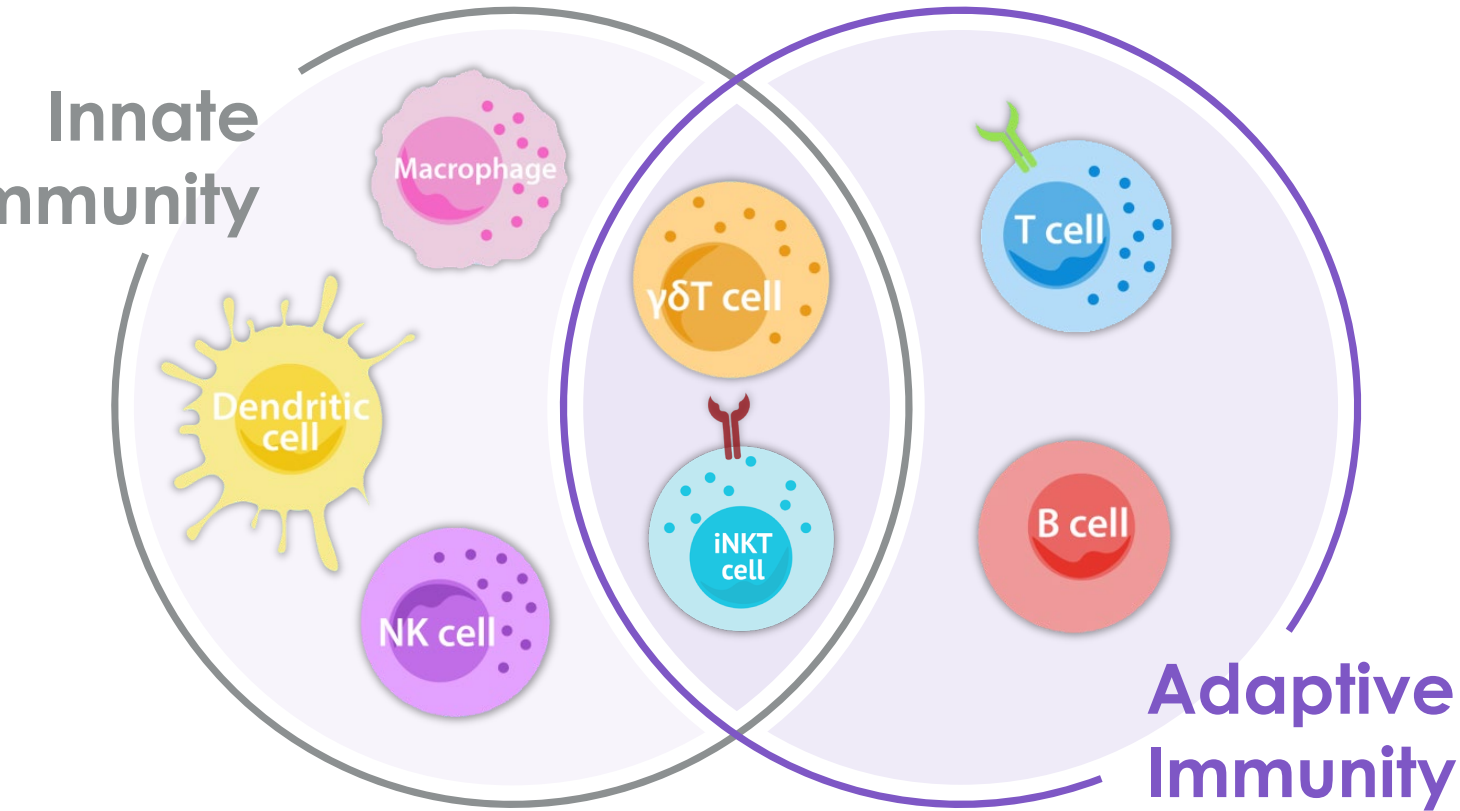


Patients ready to dose within 1 week



# Introducing invariant Natural Killer T (iNKT) cells

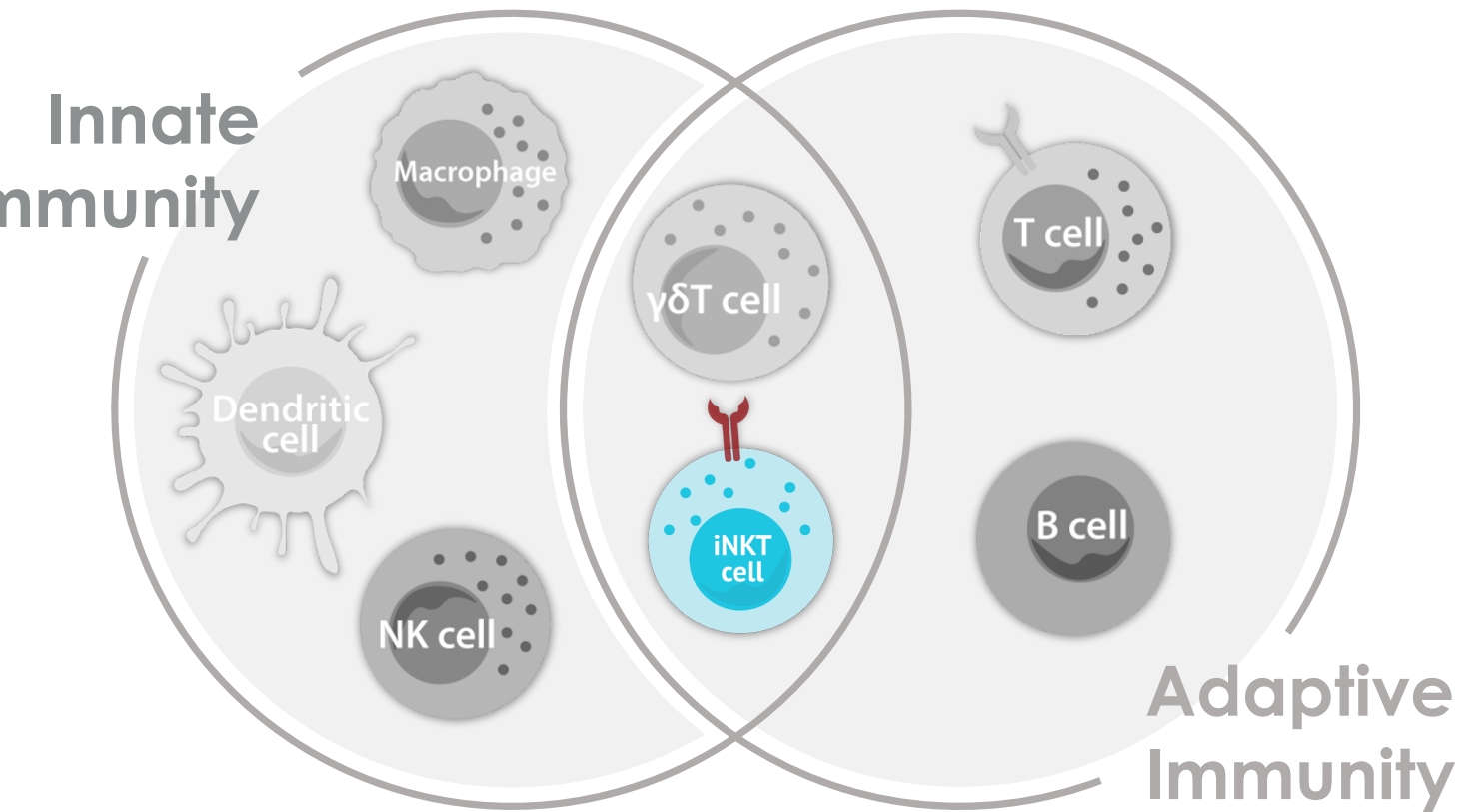
Bridging the innate and adaptive immune system





# iNKT cells represent a next-generation cell therapy

Properties make them ideal for use in cell therapy



## Strong safety profile

- Don't cause graft versus host disease (GvHD)

## Front line of the human immune system

- Bridge innate & adaptive immune responses
- Contain both T cell & NK cell killing mechanisms
- Naturally target & kill cancers that express CD1d

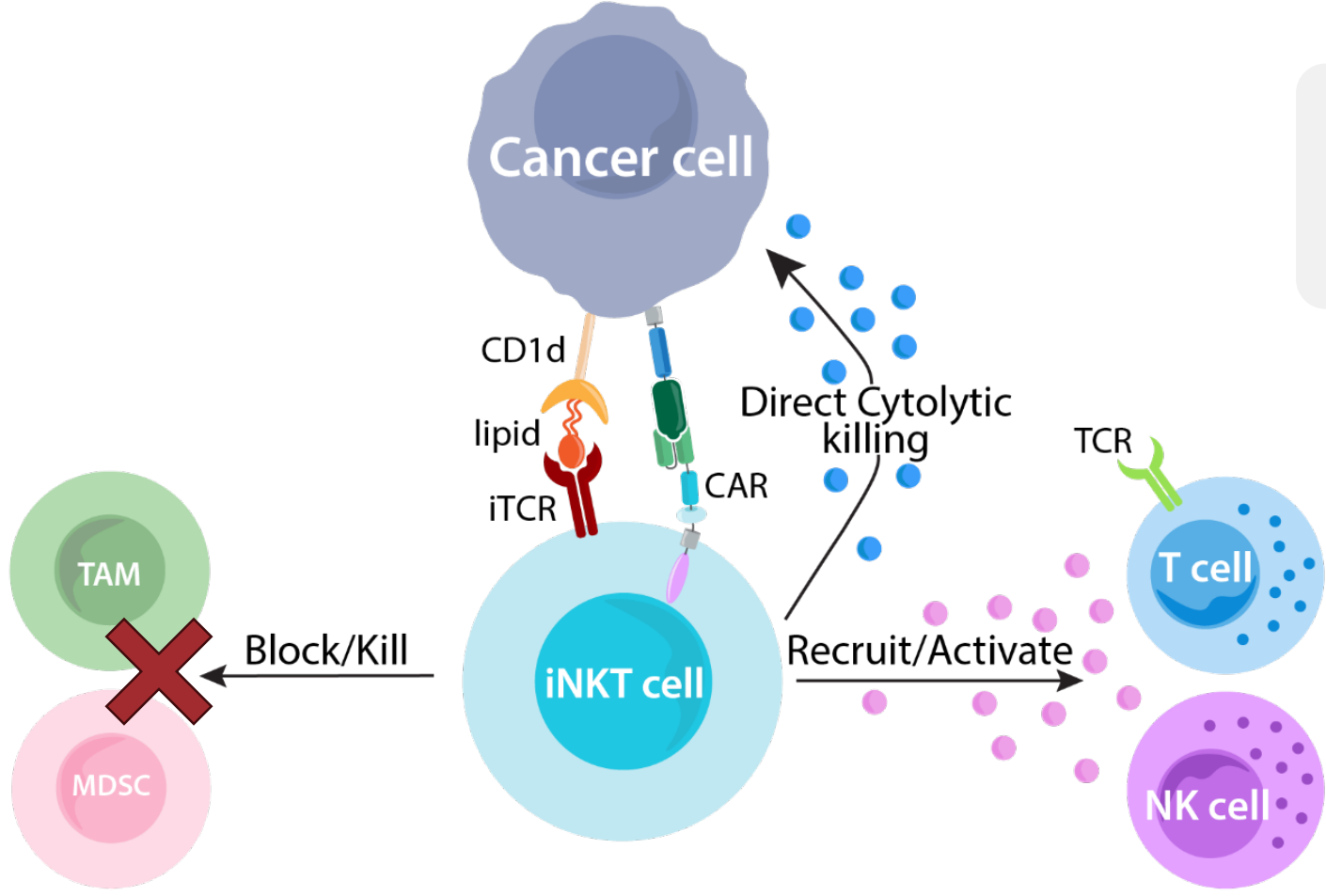
## Multiple anti-cancer properties

- Shape the tumour microenvironment by blocking/killing pro tumour cells (TAMs/MDSCs)
- Infiltrate tumours & secrete signaling molecules to activate other immune cells to kill tumour cells



# CAR-iNKT cells have multiple ways to kill cancer cells

Also recruit 'good' immune cells and block 'bad' immune cells

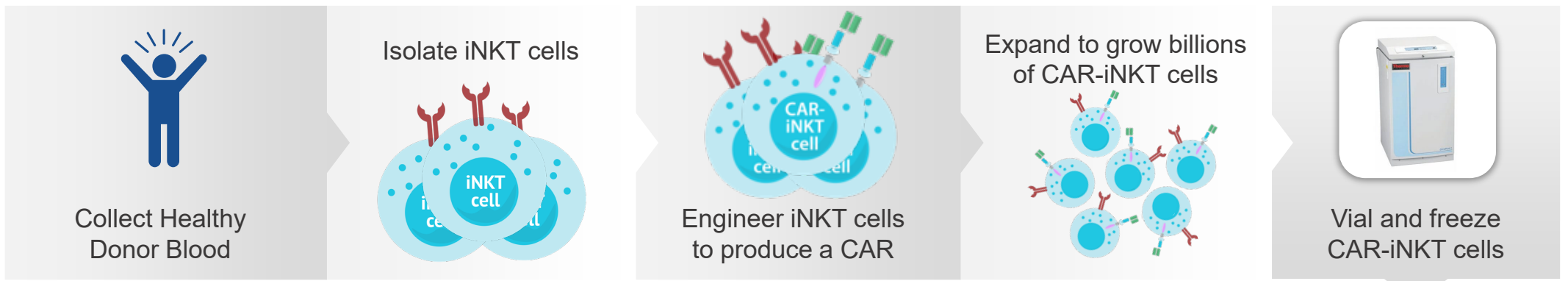


<b>TAM</b>	Tumour Associated Macrophage
<b>MDSC</b>	Myeloid Derived Suppressor Cell
<b>CAR</b>	Chimeric Antigen Receptor
<b>NK</b>	Natural Killer



# CAR-iNKT cell therapy production advantages

## Off-the-shelf manufacturing advantages



**Healthier starting material**  
Potentially better efficacy

**Faster access to treatment**  
Improved outcomes for aggressive cancers

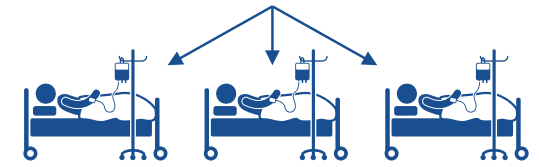
**Scalable manufacturing with reduced costs**  
Reach more patients

**Removes risk of manufacturing run failure**

Thaw CAR-iNKT cells



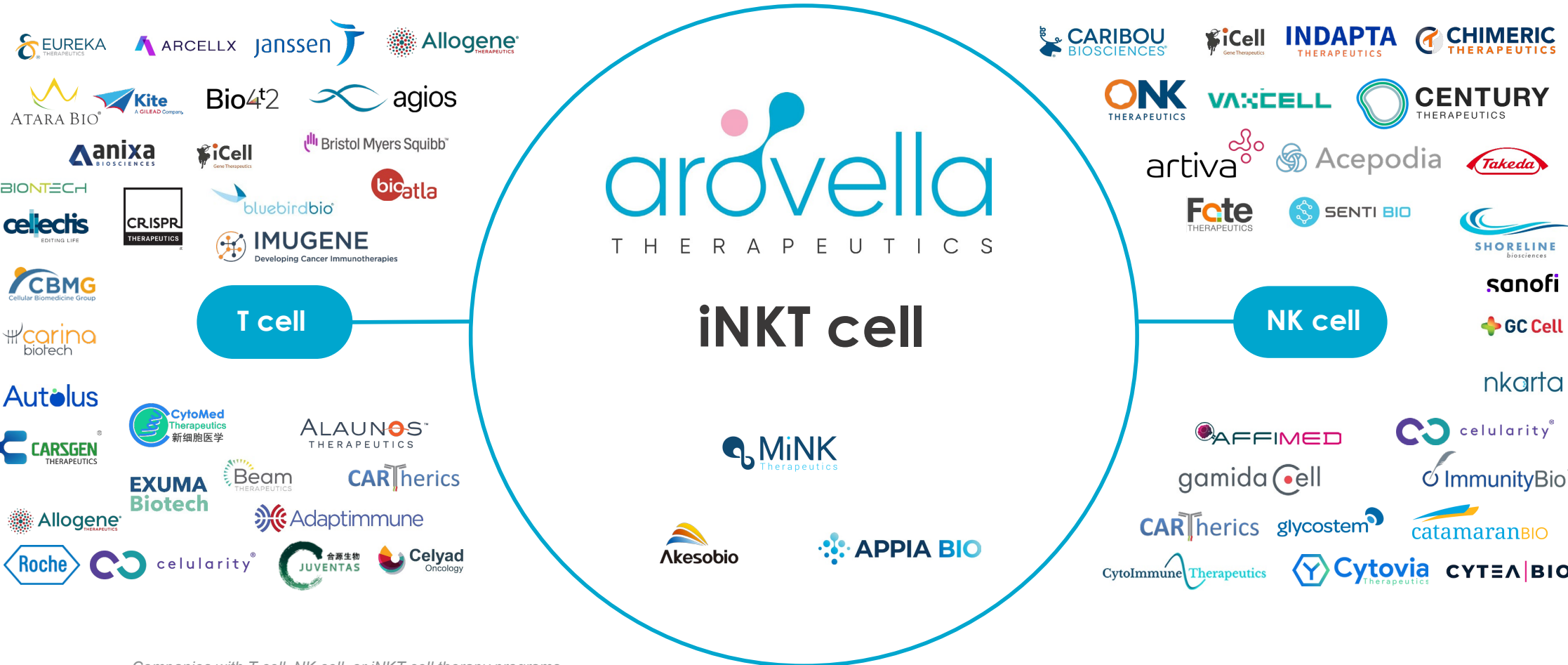
Dose eligible patients



TREATMENT

# A differentiated position

T cell and NK cell sectors are competitive



Companies with T cell, NK cell, or iNKT cell therapy programs.  
Source: Company analysis based on public information

# About ALA-101 (CAR19-iNKT cells)

A next generation **off-the-shelf**  
cell therapy for CD19+ cancers



# CD19+ hematological malignancies

Targeting CD19+ blood cancers

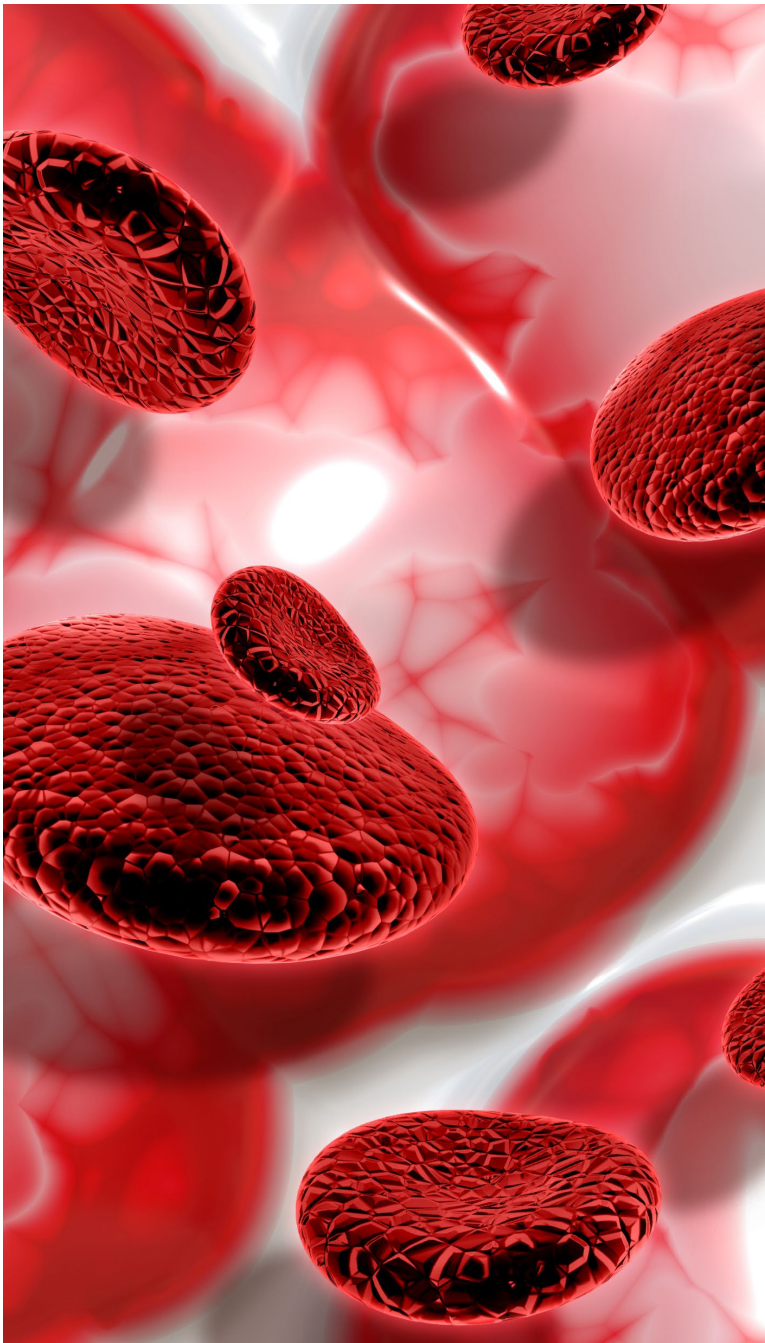
**CD19+  
lymphomas  
and CD19+  
leukemias**

**>140k** cases in the US in 2023<sup>1,2</sup>

**>40k** deaths<sup>1,2</sup> in the US in 2023

**CAR-T products** are moving to second line therapy

**No allogeneic cell therapy** approved to date for blood cancers



1. <https://seer.cancer.gov/statfacts/html/nhl.html>; 2. <https://seer.cancer.gov/statfacts/html/leuks.html>

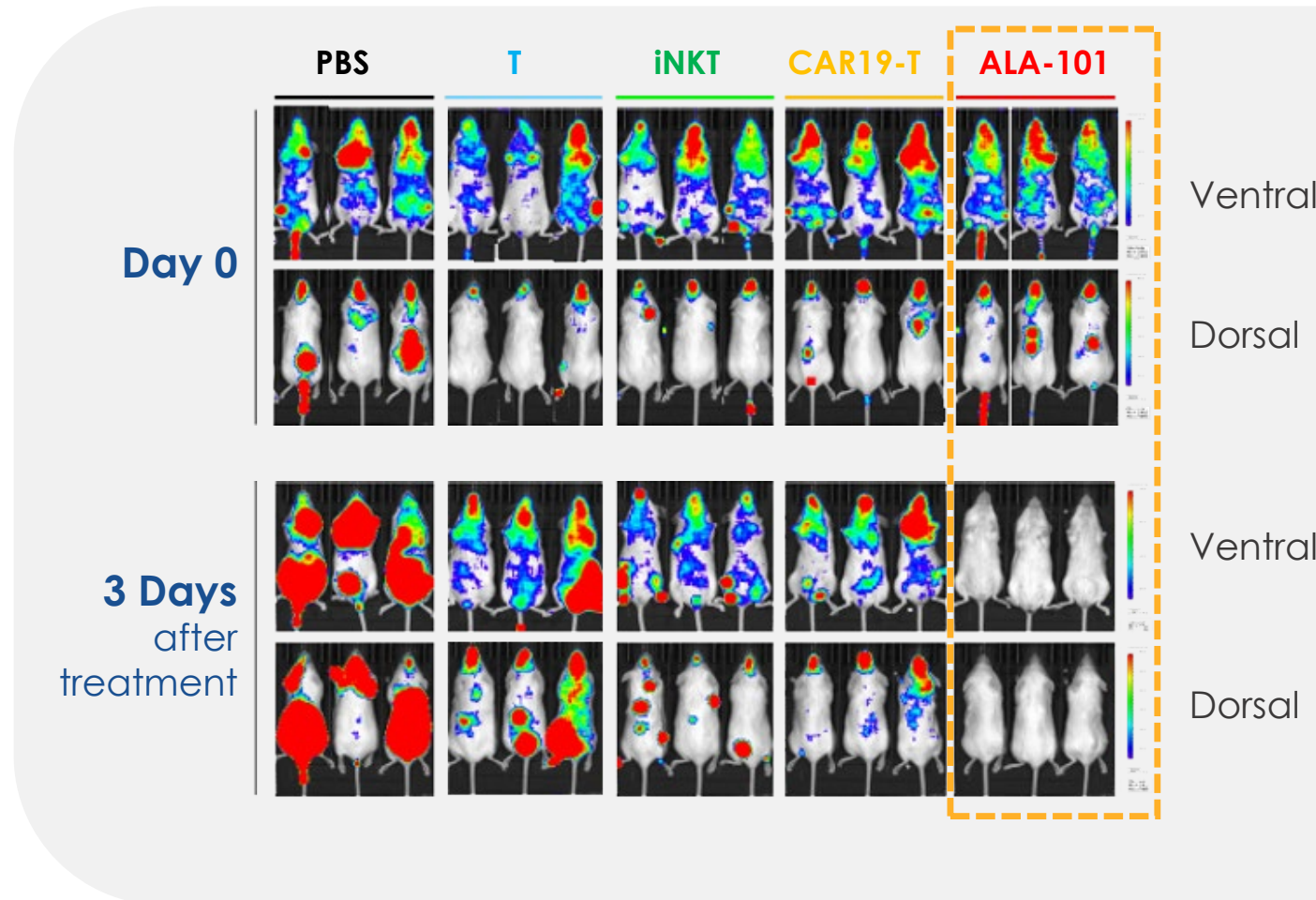




# ALA-101: enhanced tumour killing in vivo

ALA-101 rapidly eradicates tumour cells in mice

- Tumour cells expressing CD19 and CD1d were intravenously delivered into mice
- Mice were treated with:
  - PBS (saline)
  - Unmodified T cells (T)
  - Unmodified iNKT cells (iNKT)
  - CAR19-T cells
  - ALA-101
- After three days, ALA-101 resulted in significant regression of tumour cells
- In all other treatments, we observed strong tumour cell persistence
- ALA-101 displays swift action



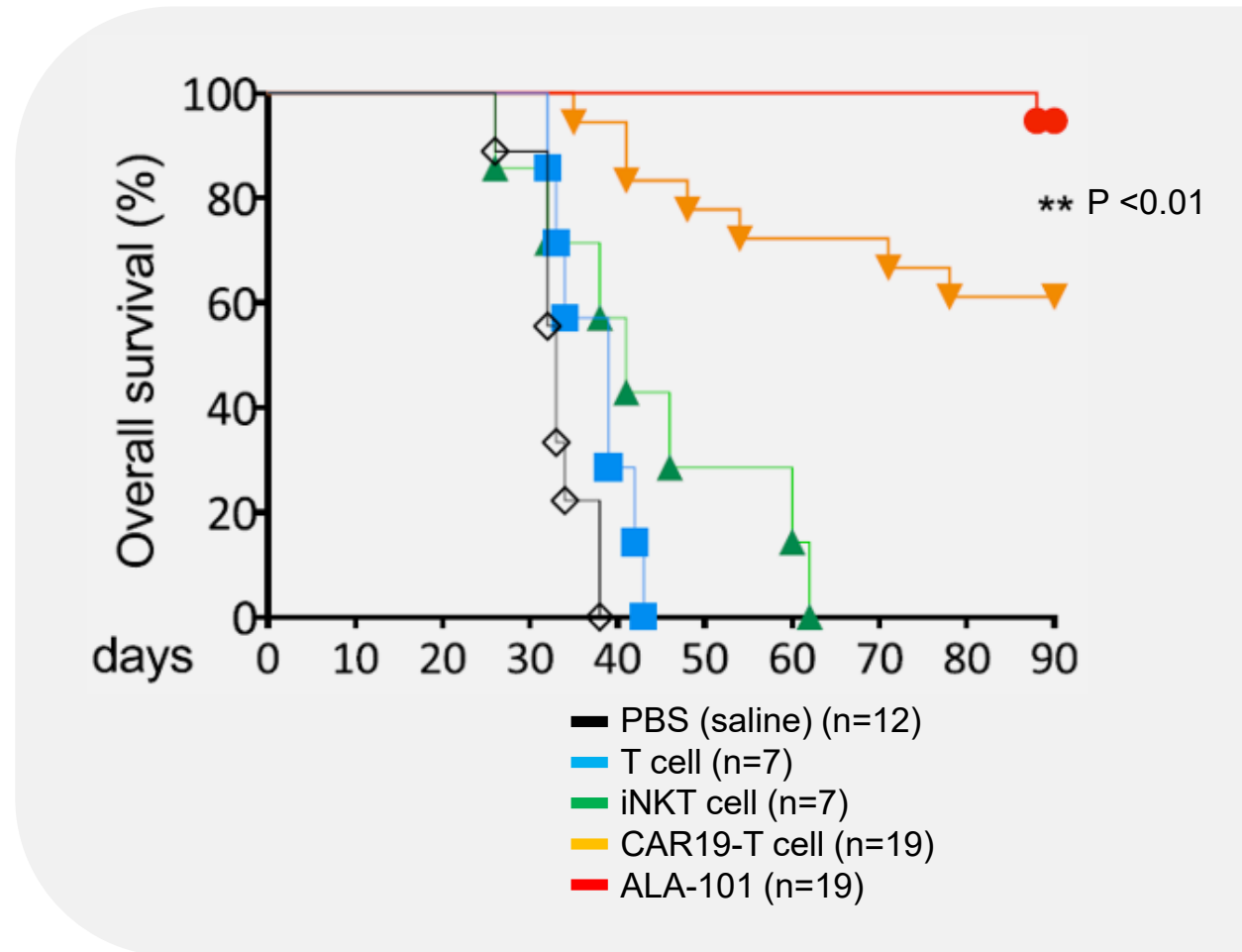
Rotolo et al., Cancer Cell (2018)



# ALA-101: next generation cell therapy

ALA-101 significantly increased survival in mice versus treatment with CAR19-T cells

- Tumour cells expressing CD19 and CD1d were intravenously delivered into mice
- Mice were treated with:
  - PBS (saline)
  - Unmodified T cells (T)
  - Unmodified iNKT cells (iNKT)
  - CAR19-T cells
  - ALA-101
- After 90 days, only mice treated with CAR19-T cells or ALA-101 remained alive
- 1.5x more mice treated with ALA-101 remained alive after 90 days relative to CAR19-T cells
- ALA-101 has the potential to be an effective, off-the-shelf cell therapy for the treatment of CD19-expressing cancers



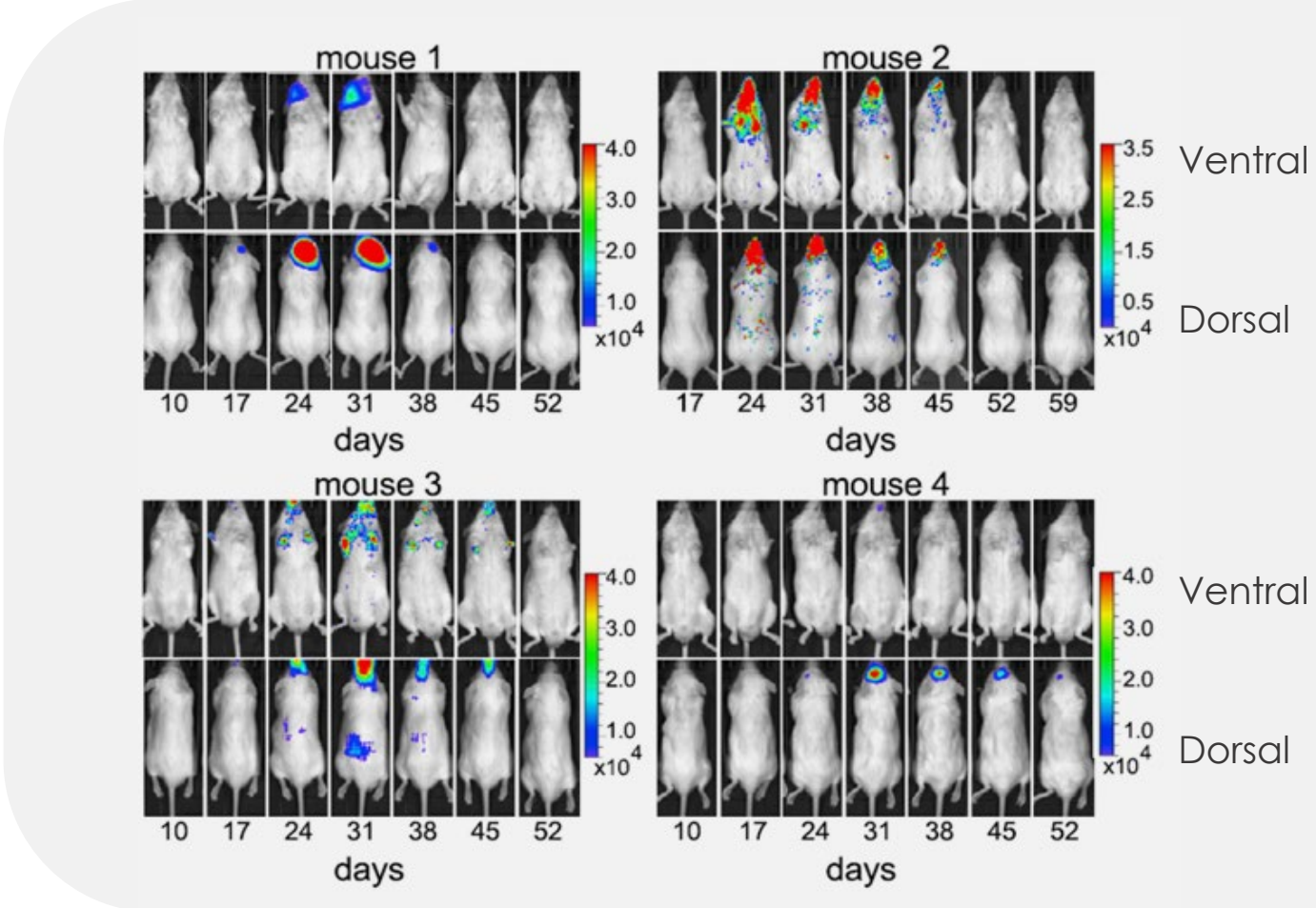
Rotolo *et al.*, Cancer Cell (2018)



# ALA-101: spontaneous secondary remission

ALA-101 activity may persist to eradicate tumour cells following relapse

- Four mice treated with ALA-101 had the cancer return to the brain
- In all four mice, the cancer was eliminated a second time with no additional dosing
- This provides evidence that CAR19-iNKT cells can survive and continue to protect against cancer cells *in vivo*
- Potential to use ALA-101 to treat central nervous system lymphoma or brain metastases



Rotolo et al., Cancer Cell (2018)



# Progress towards first-in-human clinical trials

ALA-101 data confirms activity and off-the-shelf capability

## Potent Antitumour Activity

Demonstrated efficacy of ALA-101 against CD19+ lymphomas and leukemias. Proof-of-concept data generated with clinical-design lentiviral vector in animal models using thawed, “off-the-shelf” ALA-101.

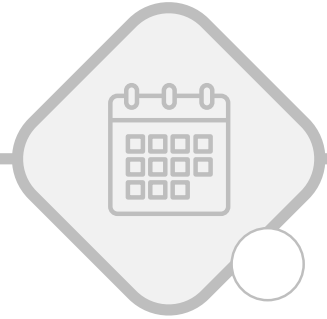
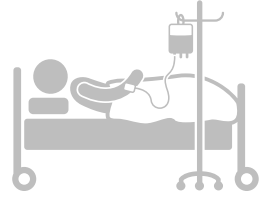
## Expected to be Safe

iNKT cells have been shown in clinical trials not to cause graft versus host disease (GvHD) and the CD19 targeting CAR (FMC63) is a validated targeting agent in approved cell therapies.

## Multiple Dose Manufacturing

ALA has demonstrated that its manufacturing process can produce a high number of CAR+ cells with potent cell killing properties and has commenced production of GMP-grade lentivirus for CD19 CAR expression.

## Phase 1 Clinical Trial



# iNKT cells to target solid tumours

Arovella is implementing its strategy to target and kill solid tumours – 90% of newly diagnosed cancer cases<sup>1</sup>

1. <https://www.cancer.gov/types/common-cancers>



# Arovella's strategies to combat solid tumours

Arovella is using three approaches to expand the iNKT cell platform into solid tumours



## License novel cancer targets

Identify and license new targets that are expressed in multiple cancers to incorporate into Arovella's iNKT cell therapy platform



## Armour iNKT cells

Enhance the performance of iNKT cells by equipping iNKT cells with novel armouring technologies



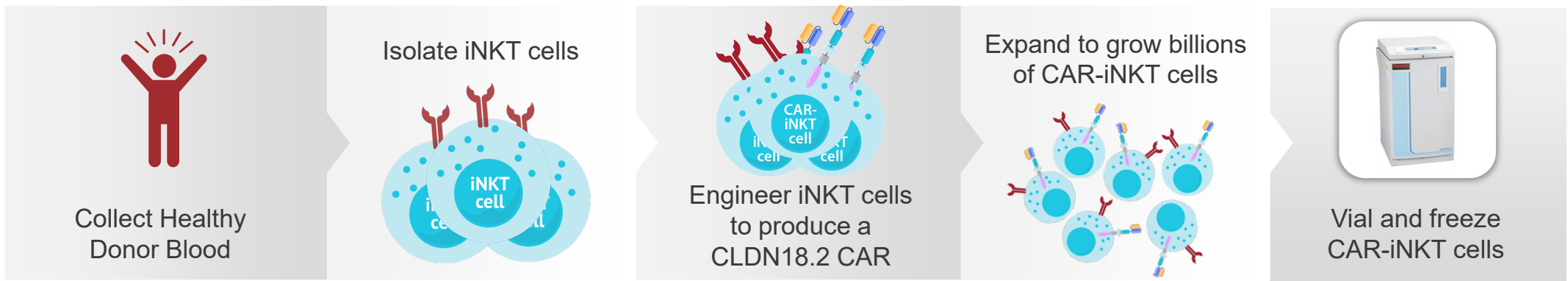
## Create unique partnerships

Create partnerships to use novel combination therapies with synergistic effects

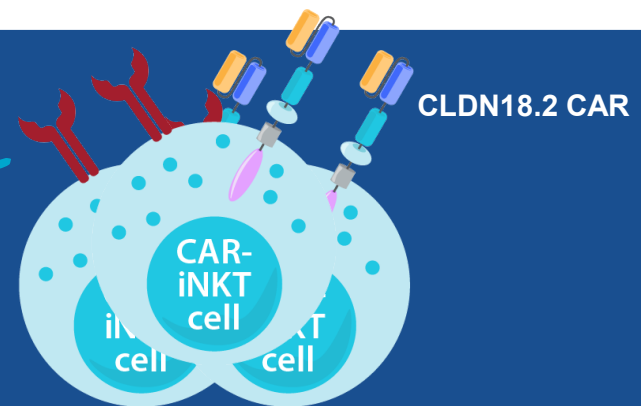
# Manufacturing CLDN18.2-iNKT cells

Generation of CLDN18.2-iNKT cells will leverage existing manufacturing process

MANUFACTURING



Arovella will use its **proprietary manufacturing process** to create CLDN18.2-iNKT cells





# Introducing Claudin 18.2 (CLDN18.2)

A promising solid tumour target

CLDN18.2 overexpression has been **identified in several types of cancers**

gastric cancer (GC)

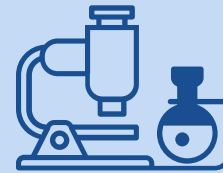
gastroesophageal junction cancer (GEJC)

pancreatic cancer (PC)

esophageal cancer (EC)

ovarian adenocarcinoma (OAC)

lung cancers (LC)



## Validated target

with first monoclonal antibody expected to be **approved in 2024**



## Gastric cancer

market alone expected to reach **\$10.7 billion** by 2031<sup>1</sup>

1. <https://www.alliedmarketresearch.com/gastric-cancer-market-A74458#:~:text=The%20global%20gastric%20cancer%20market,cells%20lining%20of%20the%20stomach>

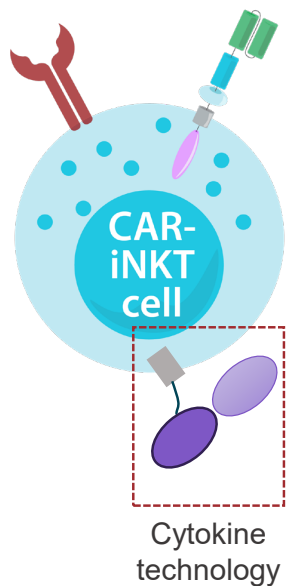




# “Armouring” iNKT cells

Cytokine technology enhances activity of iNKT cells in solid tumours

## Cytokine technology



Adding specialised cytokines to iNKT cells can **increase persistence of the cells** (*how long they last in the body*) and increase anti-tumour activity

### Exclusive option

with University of North Carolina for cytokine technology developed by Prof. Gianpietro Dotti

Cytokine technology is incorporated into the lentiviral vector and

**does not require changes to the manufacturing process**

## iNKT cells + cytokine technology

**Expand more and survive for longer**  
than CAR-iNKT cells lacking the cytokine

**10x more circulating CAR-iNKT cells**  
4 weeks after treatment in a mouse model

**Superior anti-tumour activity**  
compared to CAR-iNKT cells lacking the cytokine

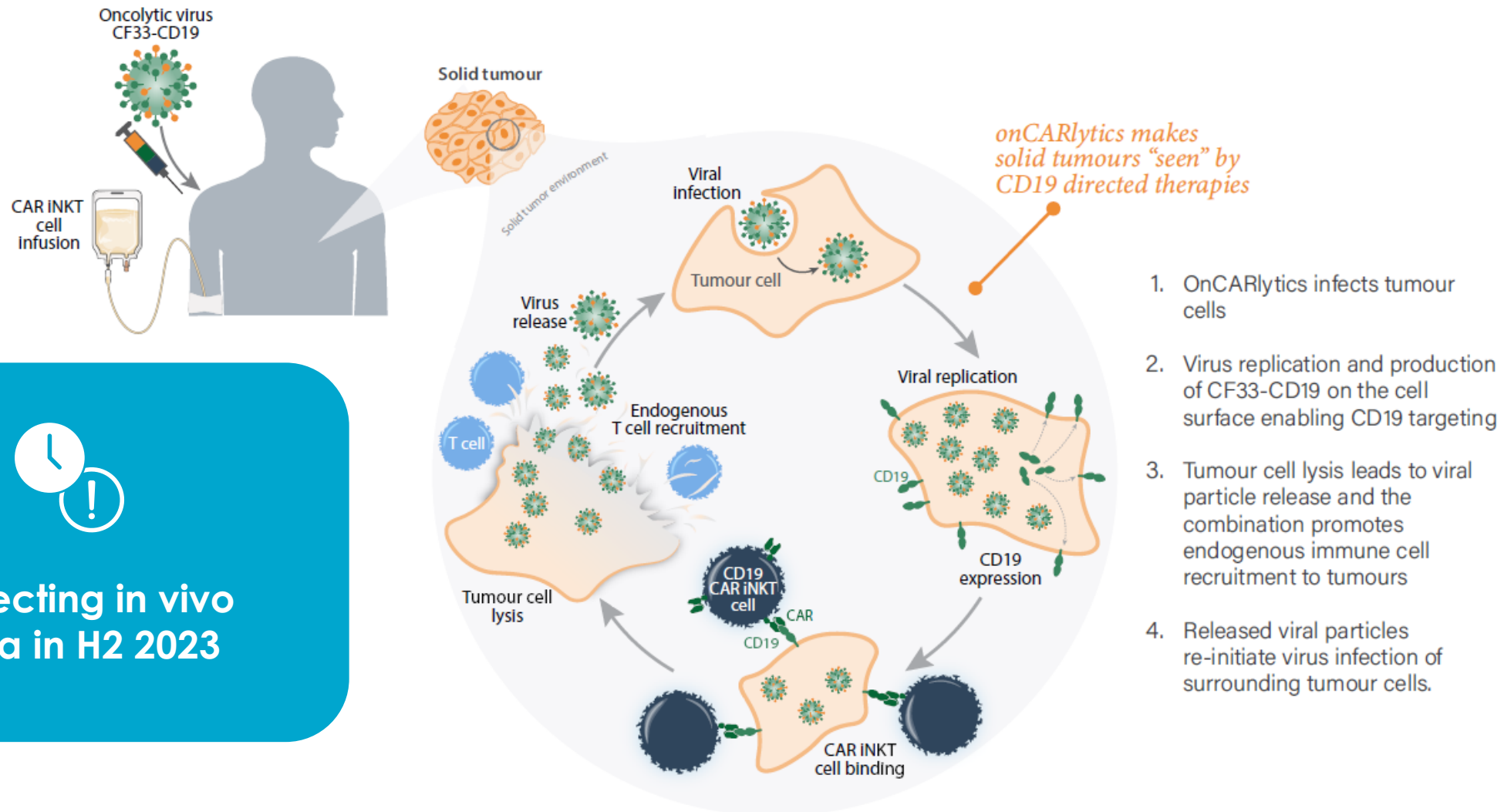
**75%+**  
of mice treated with CAR-iNKT cells *containing the cytokine* were **alive at 61 days**

VS

**0%**  
of mice treated with CAR-iNKT cells *lacking the cytokine* were **alive at 49 days**

# ALA-101 & Imugene's onCARlytics

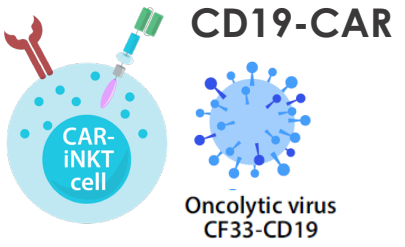
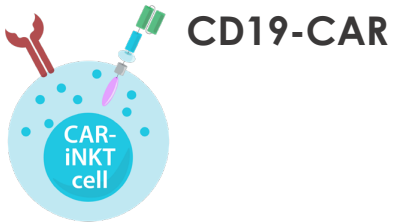
Imugene's onCARlytics platform may make solid tumours sensitive to ALA-101



Expecting in vivo data in H2 2023



# Arovela's expanding pipeline



ALA-101

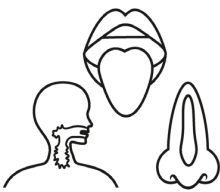
ALA-101 + onCARlytics

CLDN18.2

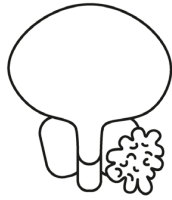
Cytokine Technology



Non-Hodgkin's Lymphoma



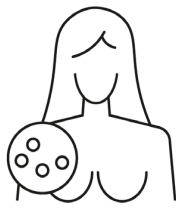
Head and Neck Cancer



Prostate Cancer



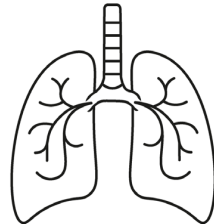
Brain Metastases



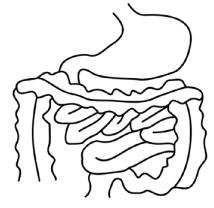
Triple negative breast cancer



Pancreatic Cancer



Lung Cancer

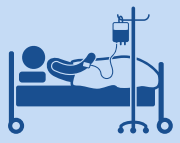


Gastric Cancers



# Milestones for FY2024

	June 2023	December 2023	June 2024
<b>ALA-101</b>	<ul style="list-style-type: none"> <li>Complete process optimisation and scale-up in preparation for cGMP manufacture</li> <li>Complete production of cGMP lentiviral vector</li> <li>Finalise clinical trial plan for Phase 1 study</li> </ul>	<ul style="list-style-type: none"> <li>Complete cGMP manufacture for Phase 1 clinical trials</li> <li>Complete preparatory activities for Phase 1 study, including submission of regulatory dossier, engagement with clinical sites and KOLs</li> </ul>	
<b>iNKT Cell Therapy Platform</b>	<ul style="list-style-type: none"> <li>Confirm the activity of ALA-101 cells when combined with Imugene’s onCARlytics to target solid tumours in animal models</li> <li>In-licence cytokine technology currently under option (pending due diligence)</li> </ul>	<ul style="list-style-type: none"> <li>Initiate proof-of-concept testing for CLDN18.2-iNKT cells to expand iNKT platform for treatment of solid tumours</li> </ul>	



## Expect to advance ALA-101 to Phase 1 first-in-human clinical trial during 2024

Dose escalation Phase 1 study in patients with CD19+ blood cancers



## Continue to enhance the platform and expand the pipeline

Expand the use of the iNKT platform to treat solid tumours



# Financial overview

## Financial Snapshot

ASX CODE	ALA
Market capitalisation <sup>1</sup>	\$81.5 million
Shares on issue	906.31 million
52-week low / high <sup>1</sup>	\$0.020 / \$0.105
Cash Balance (September 30 2023)	\$5.32 million
R&D tax rebate received 20 November 2023	\$1.95 million

## Major Shareholders

Shareholder	Ownership (%) <sup>1</sup>
THE TRUST COMPANY (AUSTRALIA) LIMITED	59,397,161 (6.66%)
RICHARD JOHN MANN	50,905,657 (5.71%)
UBS NOMINEES PTY LTD	20,620,196 (2.31%)
BLACKBURNE CAPITAL PTY LTD	18,325,000 (2.05%)
DYLIDE PTY LTD	15,666,666 (1.76%)

1. As of 8 November 2023





























### ALA Price and Volume - 12 Months<sup>1</sup>





# Recent cell therapy transactions<sup>1</sup>

Date	Type of deal	Acquirer/Licensee	Target/Licensors	Cell Type	Stage	Upfront (US\$M)	Milestones (US\$M)	Total deal value (US\$M)
Nov-23	Collaboration and investment			Not specified	Platform	\$25	\$70-220 per product	
Aug-23	Licence <sup>2</sup>			T Cell	Phase 1b	\$21	\$206	\$227
Aug-23	Strategic investment (ROFR) <sup>3</sup>			T Cell	Phase 1	\$25	\$0	\$25
May-23	Licence			T Cell	Phase 1b	\$245	undisclosed	
Jan-23	Acquisition			T Cell	Phase 1	\$200	\$120	\$320
Oct-22	Development collaboration <sup>4</sup>			T Cell	Phase 2	\$225	undisclosed	
Sep-22	Research collaboration			T Cell	Preclinical	\$70	undisclosed	
Aug-22	Licence & strategic collaboration			T Cell	Phase 1	\$110	\$110	\$220
Sep-21	Development collaboration			T Cell	Preclinical	\$150	\$150	\$300
Aug-21	Research collaboration			iNKT Cell	Preclinical	undisclosed	undisclosed	\$875
May-21	Acquisition			iNKT Cell	Phase 1	\$70	\$115	\$185
Jun-21	Acquisition			Multiple	Preclinical	\$125	\$0	\$125
Dec-19	Acquisition			Multiple	Preclinical	\$120	\$545	\$665

1. See Slide 33 for deal references  
 2. Cellectis will receive a US\$220m equity investment from Astra Zeneca plus tiered royalties. Milestones are payable for 10 products  
 3. Precision is eligible for double digit royalties on net sales and \$145 million in milestone payments and tiered royalties for additional programs  
 4. Poseida also received a US\$25m equity investment from Astellas  
 5. Arcellx also received a US\$100m equity investment from Gilead



# Summary

## Novel allogeneic CAR-iNKT cell platform

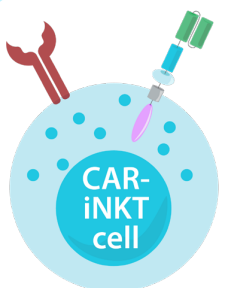
iNKT cells serve as an excellent platform to develop allogeneic, or “off-the-shelf”, cell therapies to treat cancer

## Improved manufacturing logistics

Allogeneic CAR-iNKT cells will significantly improve logistics and increase patient access

## CAR-iNKT cells have multiple anticancer properties

CAR-iNKT cells have multiple anti-cancer properties that may support enhanced efficacy over other immune cell types



# Arovella's CAR-iNKT Cell Platform

## Lead product progressing to clinical trials

ALA-101, a potential treatment for CD19-expressing blood cancers, is being progressed to Phase 1 clinical trials, expected to commence in 2024

## Arovella has an expanding pipeline

Arovella continues to expand the iNKT cell platform to potentially treat solid tumours

## Arovella is poised for growth

Arovella is developing a cutting-edge CAR-iNKT cell therapy platform, with an expanding pipeline and a strong leadership team

ASX:ALA



# Thank You

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